

## Recommendations For Jean-Charles

### Management advisory

#### Alavise.com

"I had the chance to meet Jean-Charles a year ago while he was working on a project for my area. It has been a sadness it was so brief. Jean-Charles is the kind of person who graced your mind and who you always remember years after. So positive, very bright and clever, a very nice shape." *July 23, 2008*

[Carole Millet](#), *Senior Investment Advisor Americas & Iberia, Lloyds TSB IPB*  
worked with Jean-Charles at Lloyds TSB International Private Banking

"While at b-i, I've worked with Jean-Charles on the definition of several marketing strategies including e-commerce and CRM in different domains (banking & finance, luxury). He understands very well the marketing, the IT and the organization sides of such projects. He is fast, creative and very pragmatic. As many such projects are very transversal, you might need the kind of skills he has, to bring guidance and support to project teams." *March 4, 2008*

[Arnaud Dufour](#), *Engagement Unit Manager, blue infinity*  
was with another company when working with Jean-Charles at Alavise.com

"Jean-Charles has a strong interest in business strategy and has a wealth of knowledge of both cutting edge business principles and the application of industry best practice. I learned a lot from Jean-Charles and I found him to be a constant source of inspiration and an invaluable sounding board." *March 3, 2008*

[Melitta Campbell](#), *Head of Internal Communications, Lloyds TSB International Private Banking*  
worked with Jean-Charles at Lloyds TSB International Private Banking

### Senior Manager, Member of Management team

#### Arthur Andersen / BearingPoint

"Jean-Charles impressed me with his intellectual rigour combined with a pragmatism and interpersonal charm that works well in his chosen field." *September 19, 2009*

[Michael Macdermott](#), *Senior Manager, Andersen Business Consulting*  
worked directly with Jean-Charles at Arthur Andersen / BearingPoint

"Great colleague, and talented professional in marketing." *May 14, 2008*

[Claude Baumann](#), *Head of Marketing & Communications, Andersen*  
worked directly with Jean-Charles at Arthur Andersen / BearingPoint

"Jean-Charles is a delivery oriented manager, very pragmatic in drafting and guiding business implementation and an enthusiastic team player.

When I worked with Jean-Charles, he provided me with feedback that truly enhanced my performance for our customers (notably in accompanying an organisational transformation) and helped me progress personally.

Jean-Charles impresses me in his ability to always take smart angles at business issues and challenge assumptions." *April 25, 2008*

[Joao-Antonio Brinca](#), *Management Consulting - Manager, Former Big Four Consulting*  
worked directly with Jean-Charles at Arthur Andersen / BearingPoint

"Jean-Charles is highly customer focused and always 100% dedicated to his work. Working with him was not just a pleasure, it was very valuable for my personal career development." *March 5, 2008*

[Florian Lachat](#), *Senior Consultant, Arthur Andersen*  
worked directly with Jean-Charles at Arthur Andersen / BearingPoint

"Jean-Charles is a creative and at the same time very structured analytical person. He is a good listener who brought big value to our project with his long experience in strategy & marketing." *March 4, 2008*

[Marco La Bella](#), *Business Development Manager, BearingPoint Switzerland AG*  
worked directly with Jean-Charles at Arthur Andersen / BearingPoint

"I worked with Jean-Charles when he was managing a strategic project for Amadeus as consultant. In a very limited timeframe and in a complex and sensitive project set-up, he quickly put the finger right where the opportunities and the issues were and came back with precise articulation of what could be done. He really helped us take the right decisions. He has very good business knowledge that he can leverage on technology issues, and the other way round. He also has this ability to anticipate implementation in whatever he plans, which makes his recommendations even more relevant. Moreover, he is a pleasant person to work with, open, creative and service oriented. I would recommend Jean-Charles for whoever has a tricky situation to work out." *March 4, 2008*

**Top qualities:** Expert, On Time

[Juan Diaz-Andreu](#),  
hired Jean-Charles as a Business Consultant in 2005

"I have worked with Jean-Charles, when I was the head of a Financial SSC. Jean-Charles was part of a team that we hired to help us go through a drastic cultural change of the organisation.

Through his interactions with me, the Group, and also the results achieved, Jean-Charles has demonstrated his great capabilities in accompanying a project, ensuring that the project progress was following the various milestones. He managed to find the perfect positioning: great participation (hands on approach, results oriented), while leaving the ownership where it had to be.

His thoughts were creative, and very "make to needs", much more than a pre-defined solution, that he would have seen working in another environment.

I was not a great fan of consulting before that experience. Jean-Charles has clearly significantly impacted my perception of business consulting, and of how much the right people in a consulting team can truly make the difference." *March 4, 2008*

**Top qualities:** Great Results, Personable, Creative

[Laurent Falvert](#),  
hired Jean-Charles as a Business Consultant in 2000

"As a service provider, Jean-Charles and his team put together and supported the infrastructure and organization of a training program for more than 800 participants that was key for the success of our project.

During the whole mandate, Jean-Charles has been an excellent driver of the different activities bringing sound and practical solutions to the many problems encountered.

I can only recommend Jean-Charles to any person requiring a quality service and a high level of integrity." *March 4, 2008*

**Top qualities:** Good Value, Creative

[Silvio Sestito](#),  
hired Jean-Charles as a Business Consultant in 2004

"Jean-Charles is strongly oriented towards the achievement of project's goals. He has great ability to manage complex projects and pays particular attention to the management of sensitive issues. He is also a good team manager, able to set a nice atmosphere, in order to run projects in the best possible conditions.

I can highly recommend Jean-Charles Neau as an experienced project and team manager." *March 3, 2008*

[Irina Sakharova Quitt](#), *Senior Consultant, Arthur Andersen Business Consulting*  
reported to Jean-Charles at Arthur Andersen / BearingPoint

#### **Project manager**

##### **Lyon Consultants**

"Jean-Charles was one of our best Consultants while he was working with Lyon-Consultants. We really liked his professional knowledge, customer relationship, and enthusiasm on difficult projects." *February 13, 2008*

[Jean-René Lyon](#), *CEO, Lyon Consultants*  
managed Jean-Charles at Lyon Consultants